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# Balance sheet funding using synthetic structures

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## **Agenda**

- // Banking liquidity and diversified funding sources
- // Funding off-balance sheet: Basket TRS as synthetic repo
  - Basket TRS
  - Synthetic swap arrangements
- // Funding the book at close to Libor using credit derivatives
- // Synthetic conduit structure

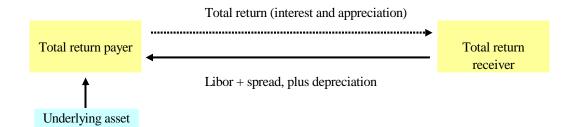
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#### Liquidity for financial institutions

- Money markets: interbank quality institutions with credit lines and access to unsecured cash
- Secured borrowing lines: where collateral is liquid and/or tradable
- /// Repo
- // Bank lending
- // Primer brokerage
- // Key considerations:
  - // Credit quality of borrowing institution
  - // Quality of assets given as collateral

#### **Total return swaps**

Total return swap: Like a credit default swap, a bilateral contract, but where the protection buyer exchanges the economic performance ("total return") achieved by the reference asset in return for periodic payment that is usually a spread over Libor. Similar to asset swaps, allowing the total return receiver to create a synthetic leveraged position in the reference asset



// Funded and unfunded TRS



## **Basket TRS arrangments**

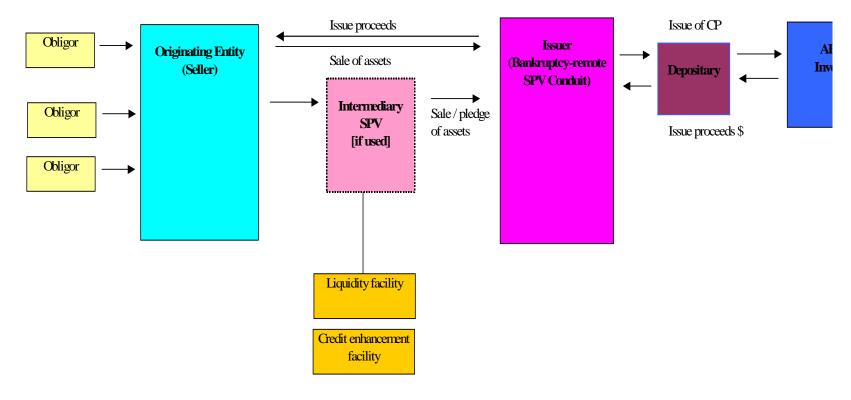
#### // The conventional funded TRS

- Basket of tradeable securities
- > Equities, convertibles, structured finance securities
- Funding counterparty uses balance sheet or off lays assets
- Spread over Libor function of credit quality of counterparty and quality of assets
- Swap arrangement (unfunded) and exchange of cash flows
- // Prime brokerage arrangements

## **Synthetic ABCP conduits**

- // Conduit is just another name for an SPV but this time used in the money markets to issue short-term commercial paper.
- Asset-backed conduits apply standard securitisation techniques and are a means by which an originator (say a bank or corporate) can issue commercial paper that is backed by assets such as bonds or equipment lease receivables.
- A synthetic conduit is also asset-backed but the issuing vehicle does not purchase the assets, it references them via a credit derivative such as a total return swap.
- // The conduit credit rating is in effect a rating of the quality behind the total return swap.
- // Hypothetical example above

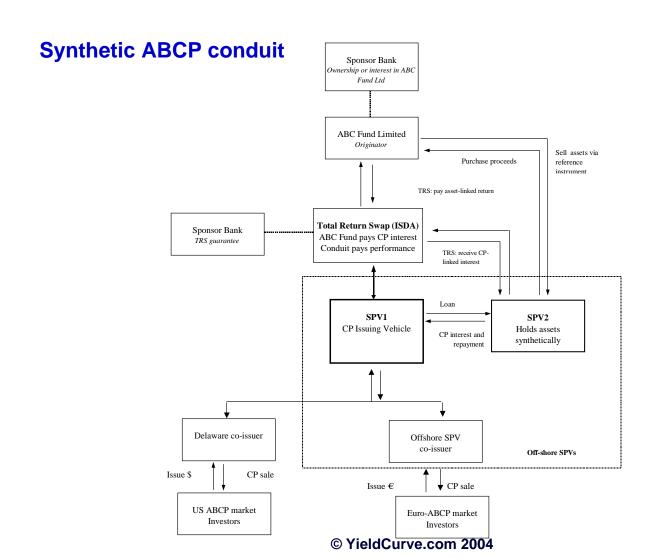
#### **Conventional ABCP**



## **Synthetic ABCP conduit structure**

- // Access to CP market
- // Illiquid and/or un-tradeable assets
- // Uses TRS rather than actual cash assets as backing for conduit:
  - In place of liquidity line back-stop (conventional ABCP)
  - Needs sponsor or liquidity provider guarantee
  - Partially funded: both credit-linked notes and credit default swaps







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